

GARRY PURSELL
CURRICULUM VITAE
(13 February 2010)

Contact

Email garry.pursell@gmail.com
Sydney Australia (September to April most years)
Bergen Norway (May to August most years)

Education

North Sydney Boys High School, 1947-51
B.Ec, University of Sydney, 1956
Ph.D (Economics), Australian National University, 1964

Languages

English
French (proficient in speaking and reading)
Spanish (moderate reading ability only)
Portuguese (limited reading ability only)

Principal current research interests

Trade policies in India and the other South Asian countries.

EMPLOYMENT AND RESEARCH RECORD

2010-	Senior Fellow, Institute for Policy Studies of Bangladesh (Dhaka, Bangladesh)
2006-	Visiting Fellow, Australia South Asia Research Centre (ASARC) Australian National University, Canberra, ACT Australia
2006-	Various consultancies (principally with IFPRI, Delhi office)
1996-2005	Consultant. Principal consultancies: With Trade Research team, DECRG, and South Asia PREM team (both at the World Bank, Washington DC). Also with IFPRI (International Food Policy Research Institute, Washington DC). While with the Trade Research team I ran the Bank's EXCOMPETE (Export Competitiveness) network.
1973-96	At the World Bank
1994-1996	Principal Economist, International Trade Division, International Economics Department. Retired from World Bank, November 1996.
1988-94	Principal Economist, Trade Policy Division, Policy Research Department.
1985-88	Senior Economist, New Delhi Office
1981-85	Head, Incentive and Comparative Advantage Unit, Industrial Development and Strategy and Industry Departments.
1977-81	Economist, Development Research Center
1973-77	Economist, Special Topics Division, Development Research Center
1971-72	Economist, Economics of Industrialization Division (Fixed term, August 1971 to August 1982)

Before 1973	In Australia
1962-73	Lecturer (1962-66) and Senior Lecturer (1967-73) in Economics Monash University, Clayton, Victoria, Australia.
1969-72	Economic Consultant, Australian Tariff Board, Canberra (Summer 1969, 1970, 1972).
1956-57	Research Assistant to Professor N.G. Butlin, Department of Economic History, Institute of Advanced Studies, Australian National University.
1951-52	Insurance clerk, A.B. Pursell and Sons Pty Ltd (insurance brokers, Sydney, Australia)

CURRENT AND RECENT STUDIES, RESEARCH & OTHER ACTIVITIES

Study on the global financial and economic crisis and India's trade policies (since September 2009)

Book chapter on South Asian trade policies

Impact of the 2008 global financial and economic crisis and India's trade and other policies on Indian agriculture (with IFPRI Delhi office-ongoing since May 2009)

Study of Anti-Dumping in India. Ongoing.

Indian Trade Policies since the 1991/92 Reforms. Book manuscript in preparation.

With Ashok Gulati (IFPRI, Delhi). *Trade Policies, Incentives, and Resource Allocation in Indian Agriculture*. Book manuscript being updated and prepared for publication.

Agricultural distortions study: India and South Asia case studies (May 2006 to end 2008). This was a World Bank financed and managed study of trends in the relative incentives for agriculture world-wide. I was responsible with Ashok Gulati and Kanupriya Gupta (IFPRI New Delhi office) for the case study on India, and with Ashok Gulati for writing a summary of the case studies of the South Asian countries (India, Pakistan, Bangladesh and Sri Lanka).

India-Pakistan trade and trade policies (completed 2005). This was a series of consultant studies managed from the Islamabad office of the World Bank. I assisted with methodology and quality control and wrote a paper on the potential for textile and clothing trade between Pakistan and India, and its likely economic welfare consequences.

India-Bangladesh Trade and Preferential Trade Policies (completed 2005). This was a World Bank funded and managed project which involved empirical studies by consultants in India and Bangladesh. I was responsible for the methodologies, assisted with management and wrote most of vol 1 and all of vol 2 of the World Bank grey cover report : *Studies on India-Bangladesh Trade: Trade Policies and Potential FTA*. (World Bank, October, 2006).

Trade Policies in South Asia: an Overview. Completed 2004. World Bank three volume grey cover report (Report no 29949, September 7, 2004). I am the principal author of this report. I am revising and updating it for publication as a book.

PUBLISHED WORK

Books

Yung W. Rhee, Bruce Ross-Larson, Garry Pursell. 1984. *Korea's Competitive Edge: Managing the Entry into World Markets*. Johns Hopkins University Press.

Chapters in Books

- Garry Pursell, Ashok Gulati and Kanupriya Gupta (2009). "India". Chapter 10 of Kym Anderson and Will Martin (eds) *Distortions to Agricultural Incentives in Asia*. The World Bank, 2009.
- Ashok Gulati and Garry Pursell (2009). "India and Other South Asian Countries". Chapter 10 of Kym Anderson (ed): *Distortions to Agricultural Incentives: A Global Perspective*. The World Bank, 2009.
- Garry Pursell, Nalin Kishor and Kanupriya Gupta (2008). "Manufacturing Protection in India Since Independence". Chapter 7 of Raghbendra Jha (ed): *The Indian Economy Sixty Years After Independence*. Palgrave Macmillan, 2008.
- Garry Pursell and Peter Warr (2008). "Agricultural Trade Policies and Rural Poverty: Where is India Heading?" Chapter 12 of Raghbendra Jha (ed): *The Indian Economy Sixty Years After Independence*. Palgrave Macmillan, 2008.
- Garry Pursell. 2007. "Pakistan-India Trade: Impact on the Textile Sector". Chapter 7 of Zareen Fatima Naqvi and Philip Schuler (eds). *The Challenges and Potential of Pakistan-India Trade*. The World Bank, June.
- Garry Pursell. 2002. "Local Content Policies: Australia's Experience with Automobiles". Chapter 20 of Bernard Hoekman, Aaditya Mattoo and Philip English, *Development, Trade and the WTO. A Handbook*. World Bank.
- Garry Pursell. 2000. "Políticas de Exportaciones e Instituciones en los Países en Desarrollo: El Papel del Banco Mundial". Chapter 8 of Ricardo Rocha & Marcelo Olarreaga (eds), *Las Exportaciones Colombianas en la Apertura*. Centro Editorial Universidad del Rosario y Instituto del Banco Mundial.
- Garry Pursell. 1999. "Some Aspects of the Liberalization of South Asian Agricultural Policies: How Can the WTO Help?" Chapter 3 of Benoit Blarel, Garry Pursell and Alberto Valdes (eds) *Implications of the Uruguay Round Agreement for South Asia: the Case of Agriculture*. Allied Publishers and The World Bank.
- Bibek Debroy and Garry Pursell. 1997. "Government Procurement Policies in India". Chapter 10 of Bernard M. Hoekman and Petros C. Mavroidis, *Law and Policy in Public Purchasing. The WTO Agreement on Government Procurement*. University of Michigan Press.
- Garry Pursell. 1997. "South Asia". Chapter 10 of *Bringing Agriculture into the GATT: Implementation of the Uruguay Round Agreement on Agriculture and Issues for the Next Round of Agricultural Negotiations*. Commissioned Paper Number 12, the International Agricultural Trade Research Consortium.
- Garry Pursell and Ashok Gulati. 1995. "Liberalising Indian Agriculture: an Agenda for Reform". Chapter 10 of Robert Cassen and Vijay Joshi (eds), *India: The Future of Economic Reform*. Oxford University Press, Oxford/New Delhi .
- S.P.Gupta, Garry Pursell and John Nash. 1994. "Introduction". Chapter 1 in (same eds), *Trade Policy Reforms*. Macmillan India .
- G. Pursell. 1992. "Trade Policies in India." Chapter 7 in Dominick Salvatore, ed., *National Trade Policies*. Greenwood Press.

- G. Pursell. 1991. "Issues in Import Policy Reform." Chapter 7 in Vinod Thomas, John Nash and Associates, eds., *Best Practices in Trade Policy Reform*. Oxford University Press for the World Bank
- Larry E. Westphal, Yung W. Rhee and Garry Pursell. 1981. "Foreign Factors in Korea's Industrialization". Chapter 9 of Changsoo Lee, ed., *Modernization of Korea and the Impact of the West*, East Asian Studies Center, University of Southern California.
- G. Pursell. 1972. "Non-Life Insurance." Chapter 3 of R.R. Hirst and R.H. Wallace, eds, *Studies in the Australian Capital Market*, F.W. Cheshires 2nd edition.
- G. Pursell. 1967. "Henry Miller," in *Australian Dictionary of Biography*, Period 11.

Journal Articles

- Garry Pursell. 2001. "The Australian Experience with Local Content Programs in the Auto Industry-Some Lessons for India and other Developing Countries". *Journal of World Trade*, 35(2) 379-393 (April).
- G. Pursell. 1990. "Industrial Sickness, Primary and Secondary: The Effects of Exit Constraints on Industrial Performance." *World Bank Economic Review* 4(1): 103-114 (January).
- Garry Pursell. 1989. "Industrial Sickness: Primary and Secondary." *Economic and Political Weekly*, M81-M84, Bombay (May 27).
- E. Tower, G. Pursell, and K. Han. 1987. "Shadow Pricing in a Specific-Factors Model: Comment," *Canadian Journal of Economics*, pp. 399-402 (May).
- Garry Pursell and Edward Tower. 1987. "DRC Criteria: Comment on Lucas." *Journal of Development Economics* pp. 163-67 (June).
- Edward Tower and Garry G. Pursell. 1987. "On Shadow Pricing Labour and Foreign Exchange." *Oxford Economic Papers* 39: 318-332.
- G. Pursell and E. Tower. 1987. "Resolution: Ex Ante and Ex Post DRCs and the Possibility of Negative Shadow Prices." *Journal of Development Economics*, pp. 173-74 (June).
- Garry Pursell. 1987. "How to Measure and Compare Export Incentives." *Foreign Trade Review*, July-September, New Delhi.
- Terry D. Monson and Garry Pursell. 1979. "The Use of DRCs to Evaluate Indigenisation Programs: The Case of Ivory Coast," *Journal of Development Economics* 6: 119-139.
- Larry E. Westphal, Yung W. Rhee and Garry Pursell. 1979. "Foreign Influences on Korean Industrial Development," *Oxford Bulletin of Economics and Statistics*, 41(4) (November).
- Terry D. Monson and Garry Pursell. 1977. "Evaluation Economique des Programmes de Remplacement de la Main d'Oeuvre Expatriee dans les Pays en Voie de Developpement: Etude du Cas de la Cote d'Ivoire," *L'Actualite Economique*, pp. 280-317 (Avril-Juin).
- Luc de Wulf and Garry Pursell. 1976. "Criteria for Policies to Promote Exports," *Finance and Development*, Vol. 13 (June).
- G. Pursell and R.H. Snape. 1973. "Economies of Scale, Price Discrimination and Exporting," *Journal of International Economics*, 3: 85-92.
- G. Pursell. 1968. "Australian Non-Life Insurance since 1909," *Economic Record* (December).
- G. Pursell. 1967. "Rate Control and Government Competition in Australian Non-Life Insurance," *Journal of Risk and Insurance*, pp. 237-254 (June).
- G. Pursell. 1966. "The Australian Trade Practices Act 1965," *Antitrust Bulletin*, pp. 543-570 (May-June).
- G. Pursell. 1958. "Unity in the Thought of Alfred Marshall," *Quarterly Journal of Economics*, pp. 588-600 (November).

World Bank Working Papers

- Ashok Gulati and Garry Pursell. 2008. *Distortions to Agricultural Incentives in India and Other South Asia*. World Bank, Agricultural Distortions Working Paper 63, September 2008.
- Garry Pursell, Ashok Gulati, and Kanupriya Gupta. 2007. *Distortions to Agricultural Incentives in India*. World Bank, Agricultural Distortions Working Paper 34, December 2007.
- Garry Pursell and Anju Gupta. 1998. *Trade Policies and Incentives in Indian Agriculture. Methodology, Background Statistics, and Protection and Incentive Indicators, 1965-95. Background Paper no.1, Sugar and Sugarcane*. World Bank, Policy Research Working Paper 1953. August.
- Garry Pursell and Ashok Gulati. 1993. *Liberalizing Indian Agriculture: An Agenda for Reform*. World Bank, Policy, Planning and Research Working Paper 1172.
- Ashok Gulati with James Hanson and Garry Pursell. 1990. *Effective Incentives in India's Agriculture*. World Bank, Policy, Planning, and Research Working Paper 332. January.
- Edward Tower and Garry Pursell. 1986. *On Shadow Pricing*. World Bank Staff Working Paper 732.
- Larry E. Westphal, Yung W. Rhee, and Garry Pursell. 1981. *Korean Industrial Competence: Where it Came From*. World Bank Staff Working Paper 469. July.
- G. Pursell. 1981. *Cost-Benefit Evaluation of LDC Industrial Sectors Which Have Foreign Ownership*. World Bank Staff Working Paper 465. July.

Australia South Asia Research Centre (ASARC) working papers

- Garry Pursell. 2007. *Smuggling and the Economic Welfare Consequences of an FTA: A Case Study of India-Bangladesh Trade in Sugar*. ASARC Working Paper 2007/5.
- Garry Pursell, Nalin Ksishor and Kanupriya Gupta. 2007. *Manufacturing Protection in India since Independence*. ASARC Working Paper 2007/7.
- Garry Pursell. 2007. *Hazards of Policy Modelling: India and the World Markets for Groundnuts and Groundnut Products*. ASARC Working Paper 2007/14.

Unpublished book manuscript

- Garry Pursell and Neil Roger. 1985. *Manual for Incentive and Comparative Advantage Studies* (pp 305). World Bank mimeo. December.

World Bank reports

I have been responsible for or contributed to a large number of World Bank studies and reports between 1973 and 2006. Most of them deal with the Francophone African or the South Asian countries. List available on request.